

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 82.5 \ 288.5

Wonth (Tear: 02.0)	200.0	Market	Transit			Surcharges:						
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	54%	16%	22	\$3,425	\$410	\$40						\$3,875
OOCL	22%	17%	21									
NYK Line	10%	47%	24									
Hyundai	7%	8%	19									
Evergreen	7%	4%	24									
Hanjin	0%	6%	19									

Weighted Average Container Rate \$3,875

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 180.0 \ 7	775.8	Market	Transit				Surcha	urges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	B AF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	40%	25%	20									
Evergreen	28%	15%	23									
Hatsu Marine Ltd.	14%	4%	21									
OOCL	8%	12%	20									
Hyundai	3%	5%	27									
APL	3%	1%	24	\$4,100	\$410							\$4,510
Yang Ming	1%	6%	25	\$4,500	\$410	\$40						\$4,950
MOL	1%	1%	26	\$4,250	\$410	\$40						\$4,700
Hapag-Lloyd	1%	1%	24									
Hanjin	0%	19%	27									
NYK Line	0%	8%	21									

Weighted Average Container Rate \$4,636

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 14.0 \ 66.0

Month Car. 11.0 (O	Market Share	Market	Transit			Surcharges:						
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	57%	67%	14									
OOCL	43%	15%	13									
Hatsu Marine Ltd.	0%	12%	13									
P&O Nedlloyd	0%	3%	12									
APL	0%	3%	16	\$4,000	\$410					·	·	\$4,410

Weighted Average Container Rate

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 28.0 \ 72.0

1410HtH (1 Car. 20.0 (12.0		Market	Transit			Surcharges:						
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	50%	50%	15									
Evergreen	50%	25%	21									
Hyundai	0%	14%	22									
NYK Line	0%	6%	19									

Weighted Average Container Rate

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 34 0 \ 265 0

World Car. 54.6 \2	200.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	47%	24%	19									
OOCL	47%	23%	19									
NYK Line	6%	18%	18									
Hanjin	0%	26%	24									
Hyundai	0%	6%	23									

Weighted Average Container Rate

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 28.0 \ 50.0

Monuni Car. 20.0 (30	Market Share	Market	Transit			Surcharges:						
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	29%	16%	11									
China Shipping	21%	44%	15									
Hyundai	21%	16%	13									
P&O Nedlloyd	21%	16%	17									
Yang Ming	7%	4%	12	\$4,500	\$410							\$4,910
NYK Line	0%	4%	19									

Weighted Average Container Rate \$4,910

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2005

Month\Year:	22.0	\ 283.3	

	Market Share	Market	larket Transit Surcharges:										
Carrier		Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS (C AF	ТНС	CFS Rec	ARB	Cotton R.	Size
P&O Nedlloyd	45%	28%	17										
OOCL	36%	20%	16										
APL	9%	16%	20	\$4,100	\$410								\$4,510
Evergreen	9%	2%	28										
NYK Line	0%	25%	16										
Hanjin	0%	4%	23										
Maersk-SeaLand	0%	4%	25	\$4,700	\$410	\$40 1	0%						\$5,620

Weighted Average Container Rate \$4,510

Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2005

Month\Year: 203.2 \ 1.898.5

,090.5	Market	Transit									
Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
39%	27%	19									
23%	15%	12	\$3,225	\$410	\$40						\$3,675
9%	5%	17									
8%	16%	19	\$2,900	\$90							\$2,990
4%	5%	15	\$4,000	\$410							\$4,410
4%	2%	28	\$2,600	\$410		\$520					\$3,530
4%	2%										
3%	12%	13									
3%	1%	15	\$2,000	\$410							\$2,410
2%	1%	15	\$4,300	\$410	\$40						\$4,750
1%	7%	13									
0%	4%	16									
	Market Share 39% 23% 9% 8% 4% 4% 3% 2% 1%	Market Share Market Share CY 39% 27% 23% 15% 9% 5% 8% 16% 4% 5% 4% 2% 3% 12% 3% 1% 1% 7%	Market Share Market Share CY Transit Time in Days 39% 27% 19 23% 15% 12 9% 5% 17 8% 16% 19 4% 5% 15 4% 2% 28 4% 2% 13 3% 12% 13 3% 1% 15 2% 1% 15 1% 7% 13	Market Share Share Share Transit Time in Days Ocean Rate 39% 27% 19 23% 15% 12 \$3,225 9% 5% 17 8% 16% 19 \$2,900 4% 5% 15 \$4,000 4% 2% 28 \$2,600 4% 2% 13 3% 12% 13 3% 1% 15 \$4,300 2% 1% 15 \$4,300 1% 7% 13	Market Share Share Share Time in Days Time in Days Ocean Rate BAF 39% 27% 19 23% 15% 12 \$3,225 \$410 9% 5% 17 \$2,900 \$90 4% 5% 15 \$4,000 \$410 4% 2% 28 \$2,600 \$410 4% 2% 13 3% 12% 13 3% 1% 15 \$2,000 \$410 2% 1% 15 \$4,300 \$410 1% 7% 13	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF 39% 27% 19 23% 15% 12 \$3,225 \$410 \$40 9% 5% 17 \$40 \$40 \$40 4% 5% 15 \$4,000 \$410 \$40 4% 2% 28 \$2,600 \$410 \$40 4% 2% 13 \$4,000 \$410 \$40 3% 12% 13 \$2,000 \$410 \$40 2% 1% 15 \$4,300 \$410 \$40 1% 7% 13 \$4,300 \$410 \$40	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC 39% 27% 19 23% 15% 12 \$3,225 \$410 \$40 9% 5% 17 \$4,000 \$90 4% 5% 15 \$4,000 \$410 4% 2% 28 \$2,600 \$410 3% 12% 13 3% 1% 15 \$2,000 \$410 2% 1% 15 \$4,300 \$410 1% 7% 13	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 39% 27% 19 23% 15% 12 \$3,225 \$410 \$40 \$40 9% 5% 17 \$4,000 \$90 \$410 \$40 <t< td=""><td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 39% 27% 19 23% 15% 12 \$3,225 \$410 \$40<</td><td>Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 39% 27% 19 5% 12 \$3,225 \$410 \$40<td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 39% 27% 19 \$3,225 \$410 \$40</td></td></t<>	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 39% 27% 19 23% 15% 12 \$3,225 \$410 \$40<	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 39% 27% 19 5% 12 \$3,225 \$410 \$40 <td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 39% 27% 19 \$3,225 \$410 \$40</td>	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 39% 27% 19 \$3,225 \$410 \$40

Weighted Average Container Rate \$3,567

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